



**FUTURE
MEETINGS
2010**

*17.30 networking
for 18.15 start*

10 May
*Cedar Court
AGM*

14 June
Majestic Hotel

19 July
White Hart Hotel

9 August
*Queen's Suite
Harrogate
International
Centre
(Safari)*

13 September
Cedar Court Hotel

11 October
St George Hotel

15 November
Crown Hotel

13 December
*Holiday Inn
(Safari)*

REVIEW

**APRIL
2010**

Review of Chamber Meeting + News Update

ACKRILL MEDIA GROUP BUSINESS AWARDS

- Lifetime Achievement Award sponsored by Cicada: Brian L Dunsby, Perlex Assoc.
- Business Personality sponsored by Saffery Champness: Nick Lawson, Hotel du Vin
- Best Large Company sponsored by McCormicks: Rudding Park
- Green Business Award sponsored by HACS: Taylors of Harrogate
- Harrogate Borough Council Award: St Michael's Hospice Guild of Patrons
- Tourism Award sponsored by Harrogate International Centre: Ripley Castle

YORKSHIRE BUSINESS MARKET 2010

- Full house of 173 Exhibitors booked all the available space in the Pavilions
- Opening remarks by Mayor and MP highly complimentary to the Chamber
- Best Stands judged by Jean MacQuarrie on visual impact and staff attitude
- Business Link Workshops, Business Seminars & Ask the Experts helped many

BENEFITS FOR MEMBERS

- AGM now at Cedar Court Hotel on 10th May – see full Nomination List on page 4
- Harrogate Hospitality & Tourism Awards at the Royal Hall on 7th June – book now
- FREE Seminars on Performance Improvement and Environmental Regulations
- Discounts for Chamber members on Public Relations and Health & Safety Training

Future Meetings

Monday, 11th May - Cedar Court Hotel, Park Parade, Harrogate 17.30 for 18.00
Annual General Meeting + 'Making the Most of the Media'
- how to get your business promoted effectively in the local media

Bernard Ginns, Business Editor, Yorkshire Post
Sarah Barry, Station Manager, StrayFM

Monday, 14th June - Barceló Majestic Hotel, Ripon Road, Harrogate 17.30 for 18.00
How to succeed starting & growing a new business
by Ackrills Media Group Small Business of the Year
Antony Prince, Managing Director, Extreme Creations

PROMOTING HARROGATE BUSINESS

Harrogate Chamber of Trade & Commerce, PO Box 8, Harrogate, HG2 8XB

Tel: 01423 879208 Fax: 01423 870025 E-mail: info@harrogatechamber.org Website: harrogatechamber.org

ACKRILL MEDIA GROUP BUSINESS AWARDS

Many Chamber members won accolades at the recent Ackrill Media Group Business Awards, but President, Robert Whiteley especially congratulated the Chamber's Chief Executive, **Brian Dunsby**, on receiving the **Lifetime Achievement Award** for his personal contributions to business in Harrogate.

Chamber members to win Awards were:

- Ripley Castle** - Tourism Award
- Taylor's of Harrogate** - Green Business Award
- Rudding Park** - Best Large Company
- Saint Michael's Hospice, Guild of Patrons**
- Harrogate Borough Council Award
- Nick Lawson, Hotel du Vin**
- Business Personality of the Year

Concept Fine Wines were in the short list for the Best Website Award.

DISTRICT DEVELOPMENTS

New Hotel in grounds of Majestic approved

The proposals for a new five storey lodge style hotel in the grounds of the Barceló Majestic Hotel on Ripon Road have been approved by the Planning Committee.

Flaxby Hotel approved

The £100m development at Flaxby for a five star hotel, spa and golf resort at the junction of the A59 and A1(M) has had planning permission approved and they aim to be on site by the end of May 2010.

Council Procurement Problems

If any members have encountered problems with procurement with either Harrogate Borough Council or North Yorkshire County Council, please let us have details of your company's experiences.

Harrogate District Strategic Partnership

The HDSP has been re-structured with a new governance body called an Implementation Board and an Assembly. The Implementation Board will meet every two months and the Assembly every six months. Harrogate Chamber have been given two places on each body, so any long-standing members with knowledge about the local economy and how the Councils work, you would be welcome to put yourself forward for consideration.

Joint District Chambers Meeting

Harrogate Chamber had their regular meeting with other Chambers in the District, together with Harrogate Borough Council Senior Officers. A number of items were covered, including worries about empty shop units from several of the Chambers.

The issue of signage to Harrogate from the A1 was also raised, which will be taken up with the Highways Agency.

Opening of Well on Kings Road

During the Welcome to Yorkshire conference at the Harrogate International Centre, the Chief Executive, Gary Verity, officially opened the recently discovered well on Kings Road, which was uncovered during the recent excavations as part of the developments at the site. Harrogate Chamber's donation to Harrogate in Bloom has paid for the plaque next to the Well.

NOMINATIONS FOR AGM

The Management Group, with the assistance of the Past Presidents Group, have nominated the following officers and committee for the year commencing at the AGM on 10th May - to be voted upon for acceptance or rejection of each candidate listed below:

President 2010/11:

Simon Cotton, Cedar Court Hotel

Past President 2010/11:

Robert Whiteley, Yorkshire Event Centre

Vice Presidents 2010/11:

Peter Jesper, The Jespers OFFICE

Stuart Pearson, Peak Performance Practitioners

Jenny Purdy, DSC Chartered Accountants

Former President (co-opted)

Mark Lancaster, Colour It In Ltd

Hon. Legal Adviser 2010/11:

Neil Goodrum, McCormicks Solicitors

Hon Secretary & CEO 2010-12:

Brian L Dunsby, Perlex Associates

Administrator 2010-12:

Maggie Hall, Perlex Associates

Management Committee (5 vacancies):

Sandra Doherty, Alexa House

Christine Norton, Saint Michael's Hospice

Davinder Pabial, Evans Easyspace (2nd term)

Kyran Parker, Harrogate College

Steve Phillip, Linked2Success

The following members are retiring:

Granville Simpson, The Rocking Horse - after 7 years as President, Vice President, Past President & Committee

David Horth, Victoria Shopping Centre - after 3 years as Vice President & Management Committee Member

Sharon Phillips, Badenoch & Clark - after 3 years as a Management Committee Member

Murray Trantor, Trantel Ltd - after 2 years as a Management Committee Member

The following members will continue their terms:

Hon Treasurer 2009-11:

Michael Best, David Newton & Co

Management Group:

Ian Bergel, Auditel

Brian Coghlan, NatWest Bank

Marian Farrar, St Aidan's C of E School

Andrew Wright, Andrew Wright Practice

Any member who wishes to stand for election next year should give notice to the Secretariat by 31st December.

YORKSHIRE BUSINESS MARKET **26th April 2010**

Although at the April meeting last minute preparations were mentioned and members were encouraged to visit - as we go to press, the Yorkshire Business Market has just taken place so we can now report on how it went.

A total of 173 exhibitors took stands and an estimated 2,000 visitors attended on the day. Many booked larger stands this year, filling all the spaces in the Pavilions.

After a welcome by the Mayor of Harrogate, Councillor Pat Jones, the Yorkshire Business Market was opened once again by Phil Willis, the retiring MP for Harrogate & Knaresborough. He complimented the Chamber on their achievement in once again filling all the available space with a vibrant display of small and medium enterprises from all over Yorkshire and attracting a record number of visitors. He said that this was a clear demonstration of the success that our small businesses were having in recovering from the recession.

The four Exhibition Rooms in the Pavilions were thronged with business visitors, right from the opening at 11am until well past 5 pm. Many of them expressed appreciation for such a wide ranging display of local business products and services which was unmatched in the whole Yorkshire region.

Jean MacQuarrie, Editor of Ackrill Media Group's Harrogate Advertiser series, judged the best stands in each size category with the following results:

Best Small Stand: Mrs Energy Ltd

Commended: Actionzone; Superior Stay

Best Medium Stand: Rudding Park

Commended: Cloud Eleven HR Ltd; Old Swan Hotel; Kariba; Berwins

Best Large Stand: Keybury Fire & Security

Commended: Cedar Court Hotel; HACS Training

A photograph of the three winning companies with their Prize Cakes - from Betty's & Taylors - takes pride of place on the Yorkshire Business Market website.

A Raffle in aid of the Harrogate at Christmas Fund was run by the Retailers Forum assisted by the Soroptimists International, which raised over £400. Details of the winning tickets will posted be on the YBM web site.

Business Link Yorkshire ran a series of six free taster workshops covering varying aspects of starting and growing a business. Three complementary Business Seminars were organised by Stuart Pearson of Peak Performance Practitioners on Public Relations, Marketing and Networking.

We would like to extend a big thank you to everyone who volunteered to help in the set-up, stewarding and breakdown of the event and to Pavilions of Harrogate and their staff who helped the day run smoothly.

Thank you also to Harrogate College who sponsored the Yorkshire Business Market and also provided students to help out with the stewarding and gain valuable work experience during the day.

Make sure you've got next year's date in your diary - Monday, 9th May 2011 - Pavilions of Harrogate.

FOCUS GROUPS

Promoting Harrogate

The **Welcome to Yorkshire** event recently held at Harrogate International Centre brought 1,500 delegates from the tourism industry from across Yorkshire, to hear the outline of plans for attracting more visitors to the region this year.

The **Hospitality Tourism Awards Dinner** will be held on **Monday, 7th June** at the Royal Hall in Harrogate. Tickets are £45 each from Cedar Court Hotel - Tel: 01423 858585.

We are pleased to note that **Harrogate at Christmas** has been nominated for the Team of the Year Award - so we wish them the best of luck in this category.

Harrogate International Centre reported good results from their recent representation at the CONFEX Exhibition, with plenty of contracts signed for future events.

Congratulations to **Harrogate International Festivals** for securing HRH Prince Charles as a Patron. Also to the **Holiday Inn Harrogate** for winning Hotel of the Year in the QMH Group.

MEMBERS' FORUM

Joint seminar on emotional intelligence and performance management

Davidson Large solicitors have teamed up with Richard Norman of Recruitment 2000 to bring you a comprehensive joint seminar. Richard will be presenting on the topic of emotional intelligence. He will describe how it can be used to achieve impressive results by building and retaining a strong team which will make your business more productive, effective and profitable.

Lucy Bond of Davidson Large will be advising on how to avoid the legal pitfalls associated with performance management. The presentation will consider appraisals, bullying and harassment and how these can affect disciplinary and redundancy procedures.

The seminar is to be held at Royal House, Station Parade on 6 May 2010 at 10am. If interested, please contact Deborah Williams on 01423 727272.

Discounted PR Training

PR Partners is a new venture by former Harrogate Advertiser business editor Jenni Moulson and public relations consultant Rebecca Parsley who run training courses for businesses that want to learn how to do their own PR.

Harrogate Chamber members can enjoy discounted rates on all their events, including their two-hour seminar "*How to tell and sell your business story - a guide to doing your own PR*" which is being held at the Cairn Hotel, Harrogate, on Monday 17th May 2010, noon - 2pm, and Thursday 20th May 2010, 8am - 10am.

Cost to Harrogate Chamber members is £25 to include breakfast or lunch. Booking forms can be downloaded at www.prpartners.co.uk

15% Discount on H&S Training

HACS Training provide Health & Safety training courses for all business and are offering Harrogate Chamber members **15% off** new bookings from their full list of courses. Good health and safety practices at work are good for your business and - **it's the law!**

HACS can help guide you through the current legislation and put everything in place for your business to meet statutory Health & Safety regulations, from assisting in preparing your health and safety policy to putting training plans in place for you and your staff.

HACS offer courses including First Aid, Fire Awareness, Manual Handling and Health & Safety in the Workplace and many others specialist courses too. Courses are run at HACS training centre in Ripley or can be arranged to take place at your premises. Speak to HACS for help managing your health and safety programme.

Visit www.hacs.co.uk/training for the full list of courses and call 01423 779857 to speak to the team.

NEXT MEETINGS

10th May 2010 - Cedar Court Hotel ## Annual General Meeting

NOTE: change of venue!

To accommodate the significant increase in numbers attending Harrogate Chamber meetings, the venue for the AGM in May has had to be changed from Hotel du Vin to the Cedar Court Hotel.

The meeting's topic will be '**Making the Most of the Media**' with the following keynote speakers:

Bernard Ginns, Business Editor, Yorkshire Post
Sarah Barry, Station Manager, StrayFM

They will give advice on how to effectively get your business promoted in the local media at very low cost.

We are very grateful to Hotel du Vin for hosting the AGM for the past few years and for agreeing to host a future Management Group meeting.

14th June - Barceló Majestic Hotel

The winners of the Best Small Company Award in the Ackrill Business Awards, **Extreme Creations**, will be speaking about their business journey and how they succeeded in building up their company.

EXTERNAL ORGANISATIONS

Young Enterprise Regional Competition

Young Enterprise are launching their regional competition which is on the lines of The Apprentice. If you would like to put a team in for the team building exercise, please ask for details.

FREE Environmental Rules and Regulations Event

THE recently launched North Yorkshire Green Business Club has been touring the region to help businesses make sense of green issues – from regulations and legislation to new funding opportunities. On Thursday 13th May, the club will host its first breakfast briefing in Harrogate at the White Hart Hotel (8am-10.30am).

The FREE event is open to all and represents an opportunity for local businesses to get up to speed with environmental rules and regulations. Experts from local firm Denison Till and Enterprise Europe Yorkshire will be speaking to help businesses get to grips with this evolving area and stay informed.

E-mail louise.woollen@4sustainable-energy.co.uk or call Louise on 01904 554638 to attend.

NEW MEMBERS

Ashness Apartments (Self Catering Apartments)

Hazel Spinlove, Partner
15 St Marys Avenue, Harrogate HG2 0LP
Tel: 01423 526894 **Fax:** 01423 700038
E-mail: hazelspinlove@hotmail.com
Website: www.ashness.com

Blue Sky Web Design (Web design, IT & programming)

Derek Patterson, Owner
20 Torrs Road, Harrogate HG1 4TB
Tel: 01423 886306 **Fax:**
E-mail: derek.patterson@ntlworld.com
Website: www.blueskywebdesign.co.uk

The Great Circle (Flight training)

Adam Berrington, Managing Director
Suite 1.3, Southfield, Station Parade,
Harrogate HG1 1HB
Tel: 01423 704122 **Fax:** 01423 704199
E-mail: adam@thegreatcircle.co.uk
Website: www.thegreatcircle.co.uk

Liberty School of Motoring (Quality Driving School)

Andy Thompson, Driving Instructor
8 Evelyn Court, Harrogate HG3 2GD
Tel: 07957 590596 **Fax:**
E-mail: andy@liberty-schoolofmotoring.co.uk
Website: www.liberty-schoolofmotoring.co.uk

PR Partners (Public Relations and Media)

Rebecca Parsley, Co-owner
14 Keats Walk, Harrogate HG1 3LN
Tel: 01423 529037 **Fax:**
E-mail: rebecca@prpartners.co.uk
Website: www.prpartners.co.uk

THANKS TO THE CAIRN HOTEL

Many thanks to Susan Romao, General Manager at the Cairn Hotel Hotel, and her staff for hosting the Safari and providing a superb buffet. For more information on their facilities phone 01423 504005 or visit www.strathmorehotels.com

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Printed by Enid Taylor Ltd, Harrogate Tel: 01423 567764 Fax: 01423 567765 E-mail: info@enidtaylor.co.uk